

**Forward-thinking healthcare solutions**  
*It's what we do*



**Healthcare Law**



**"A well-regarded firm with a sophisticated healthcare practice offering expert advice to a broad base of clients including hospitals, nursing facilities and accountable care organizations."**

Chambers and Partners

## Health Law



Shipman & Goodwin has a comprehensive health law practice with a broad range of experience in each of the major sectors of the health care industry. Our attorneys have a thorough knowledge of the issues and trends affecting the health care industry, and serve as counsel to a variety of organizations.

We recognize that our clients need to provide quality health care services, build and operate a business, maintain a workforce, access capital, create and protect intellectual property, resolve disputes, collaborate with physicians and partners, and succeed in a competitive marketplace. We have built a group of dedicated health care lawyers who become valuable members and trusted advisors of our clients' leadership teams.

As a full-service firm, we draw upon our teams of attorneys in business and finance, tax, labor and employment, employee benefits, intellectual property, environmental, mergers and acquisitions and commercial litigation to effectively assist our health care industry clients and to provide value-added services.

We are committed to our clients, and strive to ensure that each one gets personal attention from attorneys experienced to handle their matters. We share the ultimate goal of our clients, which is the wellbeing of all peoples, and assist our clients in accomplishing this goal.

## Representative Clients

Shipman & Goodwin's health law practice provides legal services for a wide variety of clients in the healthcare sector, including:

- Acute Care, General and Specialty Hospitals
- Integrated Health Care Delivery Systems
- Academic Medical Centers
- Ambulatory Surgery Centers
- Assisted Living Facilities
- Behavioral Health Facilities
- Substance Use Disorder Programs
- Skilled Nursing Facilities
- Residential Care Facilities
- FQHCs
- Home Health Agencies
- Hospices and Palliative Care Agencies
- Companion Service Agencies
- Clinical and Diagnostic Laboratories
- School Health Centers
- ACOs and Physician Networks
- Health Insurance Exchanges
- Health Insurers
- Software and Health Information Technology Companies
- Private Equity Firms
- Tissue Banks



**"Like our clients, great outcomes are our goal."**

# Regulatory and Corporate Compliance

We advise our clients on all state and federal regulatory issues that impact their day-to-day operations. We are committed to client education and regularly provide educational sessions to our clients on new legal developments. Given our large practice and depth of experience counseling healthcare providers from all sectors, we are efficient, effective and credible when working with our clients and state and federal regulators. We highlight some of the regulatory areas:

- **HIPAA and HITECH**
- **EMTALA**
- **Licensure, Compliance and Accreditation**
- **Stark and Anti-Kickback** Compliance and business transactional planning
- **Quality** Improvement, unanticipated outcomes and peer review
- **Government Investigations**, including whistleblower and false claim actions
- **340B Compliance**
- **Medical Staff**, governance credentialing and disciplinary matters
- **Certificate of Need** determinations, applications and intervenor petitions
- **FQHC Compliance**
- **Research**, clinical trials and IRB processes and compliance
- **Medicaid and Medicare reimbursement**
- **Graduate Medical Education**
- **Audit and Internal Investigations**

## Health Information Technology

Our health law practice group counsels healthcare providers and facilities on all aspects of the utilization of health information technology and the privacy and security of healthcare data. We regularly counsel our clients on matters relating to:

- **Privacy and Security, Data Breaches** and security incident investigation and response and issues relating to use, disclosure and safeguarding of patient/member data
- **EHR Systems** including satisfying measures for meaningful use and responding to audits
- **E-health Programs** including telehealth, telemedicine, eConsults and mobile health delivery models
- **APCDs** and other healthcare information aggregators
- **Technology and IP** licensing
- **Software License** agreements

We invite you to learn more about our **Privacy and Data Protection team**, a multi-disciplinary team of experienced lawyers, several of whom are involved in professional activities and associations that keep them abreast of key trends and developments in this critical area.

## Health Care Transactional

Our health law practice group counsels healthcare providers and facilities on a wide variety of transactional issues. Given the complexity of healthcare transaction contracts and the large number of regulations and restrictions governing the industry, an experienced counselor is a must in order to avoid violations. We regularly provide advice concerning business organization, structure and other matters such as:

- **Corporate Governance**
- **Mergers, acquisitions and affiliations**
- **Joint ventures** and strategic alliances
- **Venture capital** and other private and public financings
- **Management services arrangements**

Our attorneys help clients to structure, negotiate and document hospital and physician practice integrations, carefully accounting for the interrelated and often complex business, licensing and regulatory aspects of those transactions.

## Value-Added Services

We efficiently provide sophisticated, value-added services at a reasonable cost. In addition, we endeavor to reach beyond the traditional legal service delivery model and bring additional value to the client relationship by regularly producing free client publications and seminars informing the firm's clients of recent changes in the governmental, regulatory and legal fields. We offer programs eligible for Continue Legal Education (CLE) credits.

## Diversity

We are firmly committed to diversity and inclusiveness within the firm, the legal profession and the community. Our diverse teams of attorneys and staff offer the breadth of experience and necessary perspective to better understand our clients' needs and to formulate **innovative solutions**.

Our continued success depends on our ability to recruit, hire, train, mentor, promote and retain diverse attorneys and staff. To that end, the firm unanimously endorsed the American Bar Association's Resolution No. 113 and was a charter signatory of the Connecticut Bar Association's Diversity and Inclusion Plan and Pledge for the Connecticut legal community.

Diversity is not merely a part of our **culture** at Shipman & Goodwin--it is one of our **core values**.



## Meet Our Team



### **Joan W. Feldman, Partner**

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Joan W. Feldman, Chair of the Health Law Practice Group, has devoted her entire legal career to representing and advocating on behalf of health care providers, including hospitals, academic medical centers, nursing homes, federally qualified health centers, home healthcare agencies, clinical diagnostic laboratories and behavioral health and substance use disorder providers. Joan has over thirty years of experience representing providers with respect to health care regulatory and business matters, including all possible business combinations (e.g., affiliations, acquisitions and joint ventures), corporate compliance, fraud and abuse (e.g., False Claims Act, Anti-kickback and Stark), privacy and HIPAA-related matters, reimbursement and Medicare and Medicaid audits, licensure, regulatory compliance, and certificate of need "CONs", along with formation of alternative delivery models (e.g., ACOs and clinically integrated physician networks). Joan's strong advocacy skills, knowledge, experience and clinical background gives her unique insight and advantage while working with providers and regulators alike. Full bio: [www.shipmangoodwin.com/jfeldman](http://www.shipmangoodwin.com/jfeldman).



### **Vincenzo Carannante, Partner**

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Vincenzo Carannante represents a variety of healthcare providers including hospitals, tissue banks, ambulatory surgical centers, FQHCs, behavioral health providers, clinical laboratories, residential care homes, home health agencies, physician practices and individual practitioners. He provides representation to clients in connection with compliance and reimbursement issues including all Medicare and Medicaid reimbursement, fraud and abuse, Stark, Anti-kickback and audit issues and investigations. He assists clients in establishing or structuring facilities, transactions, operations, and contracts in order to comply with the numerous regulatory hurdles faced by health care providers. He also represents clients in compliance and reimbursement audits and investigations conducted by state and federal agencies including the OIG, DOJ, HRSA, DSS, CT Attorney General's Office, MassHealth, fiscal intermediaries, and government contracted auditors. Vincenzo regularly counsels and assists FQHCs with business and regulatory matters including: preparation and review of contracts and affiliation agreements; coordination of FQHC governance and operations in accordance with Federal (e.g. HRSA) and state requirements; defending FQHCs with respect to government investigations and audits; HIPAA and state patient data privacy and security requirements; and licensure matters before the Connecticut Department of Public Health. Full bio: [www.shipmangoodwin.com/vcarannante](http://www.shipmangoodwin.com/vcarannante).



### **William J. Roberts, Partner**

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William Roberts focuses his practice at the intersection of privacy, technology and the law, with a particular emphasis on the health care sector. In doing so, he assists health care providers (including hospitals, independent school health centers and behavioral health clinics), health insurers, and health information technology firms (including mobile app developers, telemedicine providers and EHR companies) navigate legal challenges with respect to regulatory compliance, governmental investigations, data breaches, and complex contracting. In addition to advising clients in more than 100 data breach matters, Bill regularly assists with establishing compliance programs for early detection of privacy concerns and guides clients in conducting investigations and providing notifications when a breach has occurred. He also provides representation during breach investigations before Department of Health & Human Services (HHS), the Office for Civil Rights (OCR), the Federal Trade Commission (FTC) and state attorneys general. In addition, Bill counsels clients regarding compliance with an entire alphabet soup of privacy laws and regulations, including: HIPAA/HITECH, Gramm-Leach-Bliley Act (GLB), Telephone Consumer Protection Act (TCPA) Children's Online Privacy Protection Act (COPPA), and Federal Trade Commission Act (FTCA). Health care sector businesses and organizations also work with Bill to devise solutions to regulatory challenges, including with respect to fraud and abuse concerns (e.g. the Stark law and anti-kickback statute), life science product development (e.g. conducting human subjects research or performing clinical trials), and representation before state and federal health care regulatory bodies (e.g. state departments of health and the HHS OIG). Full bio: [www.shipmangoodwin.com/wroberts](http://www.shipmangoodwin.com/wroberts).



### **Stephanie M. Gomes-Ganhão, Associate**

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Stephanie assists healthcare providers with respect to corporate, regulatory and data privacy matters. She is also a member of the firm's privacy and data protection team, where she regularly assists with establishing compliance programs for early detection of data privacy concerns. Full bio: [www.shipmangoodwin.com/sgomes-ganhao](http://www.shipmangoodwin.com/sgomes-ganhao).



Shipman & Goodwin LLP was founded in 1919 and is proud to be a Connecticut-based firm with offices in Hartford, Stamford, Greenwich, New Haven and Lakeville, Connecticut, New York, New York and Washington, DC. With over 175 attorneys, we provide a wide range of legal services to clients throughout the United States and internationally in a number of industry sectors, including financial services, real estate development, information technology, government, petroleum, telecommunications, emerging and middle market companies, franchising, health care, education and retail. The firm principally serves business and institutional clients, including many non-profit and state entities. Our legal services to clients are coordinated through a variety of practice groups. A full list of the firm's practice areas is available on our website, [www.shipmangoodwin.com](http://www.shipmangoodwin.com).

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